

## **GRAIN TRANSPORTATION REPORT**

Agricultural Marketing Service
United States Department of Agriculture

MAY 8, 2001

Mississippi River Locks Slowly Reopening. Although weekend thunderstorms, covering much of the region from Texas to North Dakota, helped to keep much of the Mississippi River and smaller surrounding rivers above flood stage, the U.S. Army Corps of Engineers has allowed locks downstream of Lock and Dam (L/D) 2 (near Hastings, MN) to just downstream of L/D 8 (south of La Crosse, WI) to reopen this week. However, no-wake zones would likely be in effect at various points, and the Corps warned of hazards such as strong currents and submerged driftwood. The Coast Guard decided to open the river to recreational and commercial river traffic based on the lock and dam reopenings and improving river conditions. On May 7, the National Weather Service indicated that weekend rains were keeping much of the Missouri River in the area from St. Joseph to Waverly, MO, at or above flood stage. The water level, however, was expected to drop below flood level at various river points throughout the week. Following a second crest near Dubuque, IA, (near L/D 11) Monday morning, the water level on the Mississippi River was also expected to continue to fall as far as Guttenberg, IA, (L/D 10), as the crest moves downstream. Further downstream, a new crest was expected to reach Quincy, IL, (L/D 21) at 24 feet (flood stage 17 feet) early on May 11, and a second crest of 23.7 feet was expected that same day at Hannibal, MO, (just above L/D 22) where the flood stage is 16 feet. As of Monday, the river level in St. Louis, MO, (L/D 27) was expected to crest at 28.5 feet May 11-13 and near 30 feet at Chester, IL, May 12-14, where the flood stage is 27 feet. The Corps tentatively plans to open L/D 9 and L/D10 on May 14. The Coast Guard will monitor conditions and will decide at that time whether to allow traffic on that portion of the river.

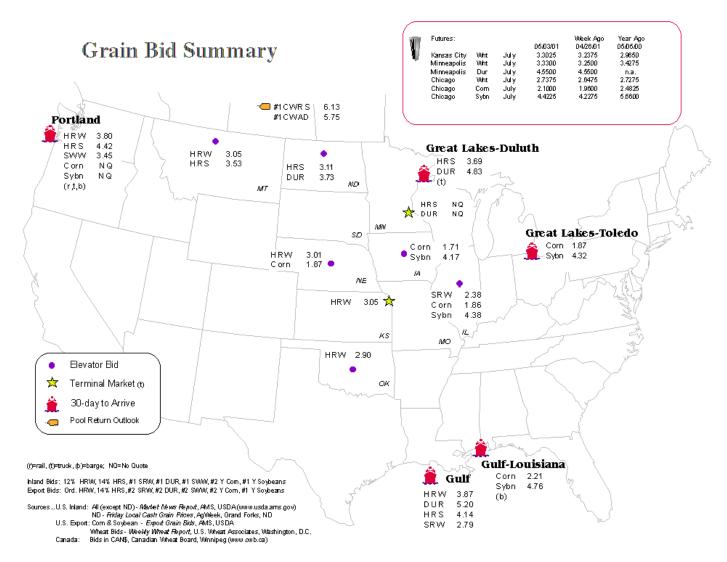
Farmers, on the other hand, should be concerned with soil quality, following the excess rain and flood waters. According to the Georgia-based Potash and Phosphate Institute, under these conditions, various macronutrients will be lost or become inaccessible to plants. Adrian M. Johnston, the group's western Canada director, said that farmers cannot assume spring applied fertilizer will remain in place, even under stagnant flood waters. "Under saturated soil conditions, losses of soil nitrogen can be substantial," Johnston said. Although phosphorous is not leached, it can be made unavailable to the plant under saturated soil conditions. Such is also the case with potassium. In addition, with wet soils more prone to compaction, plant root growth and uptake of soil potassium will be restricted. Potassium is essential in helping crops to resist plant diseases.

The National Weather Service called for mostly dry conditions most of the week, with severe weather possibly moving into the central United States late this week and early next week. (La Crosse Tribune 5/8, Winona Daily News 5/8, U.S. Army Corps of Engineers <a href="http://www.mvr.usace.army.mil/navdata">http://www.mvr.usace.army.mil/navdata</a>, National Weather Service, <a href="http://www.crh.noaa.gov">http://www.crh.noaa.gov</a>, Progressive Farmer 4/24)

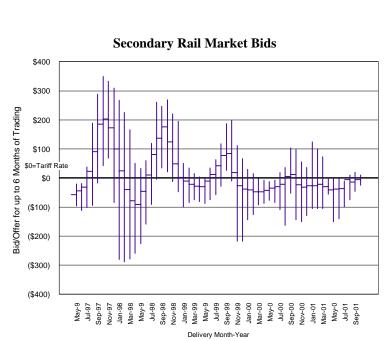
**ADM & Farmland Form Grain Marketing Joint Venture.** Farmland Industries, Inc., the largest farmer-owned cooperative in North America, has agreed to allow Archer Daniels Midland, Co. (ADM) to operate its 24 owned and leased grain elevators. The new venture, to be called ADM/Farmland Inc., is expected to save Farmland as much as \$10 million a year, while providing ADM with access to grain primarily grown in Nebraska., Kansas, Oklahoma, and Texas, major wheat-producing States. Profits will be shared equally.

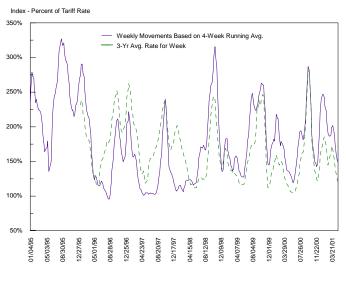
"The number one thing it allows us to do is reduce our debt," according to Farmland spokesperson, Sherlyn Manson. Farmland reportedly lost \$29.25 million in fiscal year (FY) 2000, its first annual loss since 1993. The company, however, recently indicated "significant improvement" in financial results through the second quarter of FY 2001. Farmland will also benefit by now having access to markets reached through the Mississippi River, Great Lakes, and Pacific Northwest. Prior to the agreement, the company was limited to its only export facilities, located on the Texas Gulf. "We were getting increasingly uncompetitive in that business," stated Bob Honse, Farmland's president and CEO. Farmland had been buying and selling only 20 percent of its members' grain due partly to this limitation. Honse also referred to the capital-intensive, low-margin nature of the grain business, saying that Farmland could not continue to operate independently under the current economic conditions. For ADM, the deal not only allows it access to grain produced in the U.S. Great Plains region, it also increases its storage capacity, the need for which has been increased by weak export demand and increasing prices for storage during recent years.

Critics claim that the ADM/Farmland agreement will decrease the market opportunity for U.S. producers by reducing the number of potential buyers, the competitive nature of the industry, and possibly grain prices. "This is another form of consolidation, and regardless of what ADM and Farmland say, it's not good for the producer," stated Doug Boisen, chairman of the Nebraska Corn Board. U.S. Senator Byron Dorgan (D-ND) strongly agrees, stating that he does not support additional concentration in grain marketing. "Those who feel strong about this will continue to push," Dorgan said. (Reuters 4/27, AP 4/30, USDA, Farmland Website, <a href="http://www.farmland.com/news/newsrel/grainadm.htm">http://www.farmland.com/news/newsrel/grainadm.htm</a>)



#### **Spot Barge Rate - Illinois River**





Rail Car 'Auction' Offerings										
Delivery for: May-01 Jul-01										
	Offered	% Sold	Offered	% Sold						
BNSF-COT	12,143	6%	12,000	4%						
UP-GCAS 5,400 2% no offer										
Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com										

Secondary Rail Car Market Average Premium/Discount to Tariff, \$/Car - Last Week										
Delivery Period										
May-01	Jun-01	Jul-01	Aug-01							
\$(83)	\$(62)	\$(38)	\$(12)							
\$(128)	\$(110)	\$(84)	\$(54)							
	May-01 \$(83)	May-01   Jun-01   \$(83)   \$(62)	Delivery Period   May-01   Jun-01   Jul-01   \$(83)   \$(62)   \$(38)							

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction									
Delivery for:	Jun-01	Jul-01	Aug-01						
COT/N. Grain	no bid	no bid	\$0						
COT/S. Grain	no bid	no bid	no bid						
GCAS/Region 2	no bid	no offer	no offer						
GCAS/Region 4	no bid	no offer	no offer						
Source: T&M/AMS USDA. Data from www.bnsf.com, www.uprr.com,									

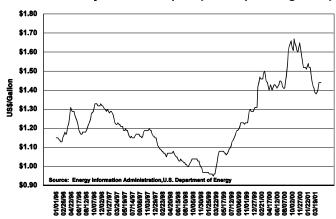
# **Southbound Barge Freight Nominal/Cash Basis Values** Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

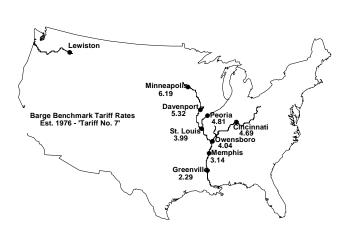
We also		Contract	Rate			
Week ended	River/Region	Contract Period	Futures	Cash		
05/08/01	St. Louis	June	131	130		
		Aug	156	160		
		Oct	218	225		
		Dec	141	140		
		Feb	138	0		
	Illinois River	June	153	155		
		Aug	174	185		
		Oct	243	248		
		Dec	163	170		
		Feb	0	0		

Southbound Barge Freight Spot Rates										
	5/2/01	4/25/01	Jun '01	Aug '01						
Twin Cities	0	0	192	209						
Mid-Mississippi	162	155	164	186						
Illinois River	140	145	148	176						
St. Louis	110	114	120	155						
Lower Ohio	121	128	133	171						
Cairo-Memphis	108	113	117	152						
Source: Transportation & Marketing /AMS/USDA nq=no quote;										

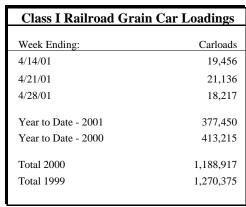
Source: St. Louis Merchants Exchange



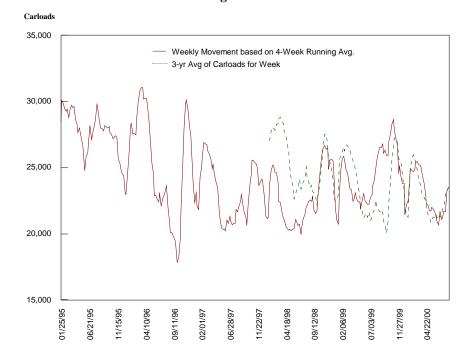




#### **Grain Car Loadings for Class I Railroads**



Source: Association of American Railroads



#### Class I Rail Carrier Grain Car Bulletin

Grain Carloads Originated										
		-	<u>East</u>		F FOR TY	West			<u>Canada</u>	
	Conrail	CSXT	IC.	NS	BNSF	KCS	UP	CN	CP	
04/28/01	0	2,575	0	3,218	5,793	331	6,300	5,065	4,000	
This Week Last Year	0	2,843	1,675	3,585	6,856	507	7,209	2,249	4,063	
2001 YTD	0	54,783	0	53,435	147,212	8,020	114,000	81,754	77,702	
2000 YTD	0	48,872	31,135	50,514	140,431	10,267	131,996	48,497	76,386	
2000 Total	0	147,708	70,155	153,905	425,849	26,515	364,785	160,749	239,670	
1999 Total	15,522	132,157	88,056	138,379	465,088	33,911	398,262	121,381	206,328	

Source: Association of American Railroads

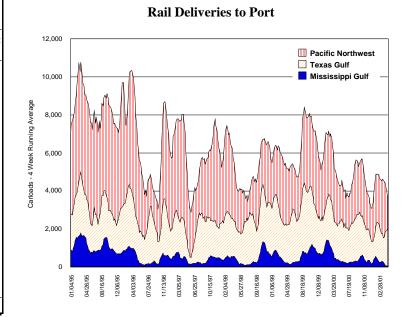
### **Tariff Rail Rates for Unit Train Shipments**

May 2001							
Date	Tariff	G th	0	<b>5</b> 0 3 3	Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
05/07/01	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
05/07/01	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
05/07/01	46540	Wheat	Kansas City, MO	Houston, TX	\$1,550	\$17.09	\$0.47
05/07/01	43586	Wheat	Kansas City, MO	Portland, OR	\$4,240	\$46.74	\$1.27
05/07/01	43581	Wheat	Omaha, NE	Portland, OR	\$3,905	\$43.04	\$1.17
05/07/01	31040	Corn	Minneapolis, MN	Portland, OR	\$2,900	\$31.97	\$0.81
05/07/01	31035	Corn	Kansas City, MO	Portland, OR	\$2,700	\$29.76	\$0.76
05/07/01	31040	Corn	Omaha, NE	Portland, OR	\$2,700	\$29.76	\$0.76
05/07/01	61180	Soybean	Minneapolis, MN	Portland, OR	\$2,680	\$29.54	\$0.80
05/07/01	61180	Soybean	Omaha, NE	Portland, OR	\$2,430	\$26.79	\$0.73
05/01/98	61180	Sovbean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

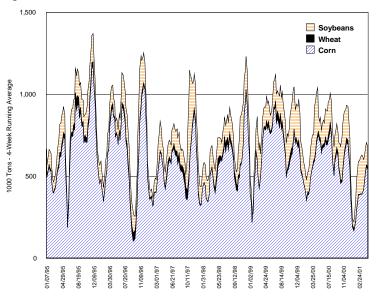
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	eries to Por	t		
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Ending:				
03/28/01	192*	1,774	3,538	774
04/04/01	132*	1,227	2,833	407
04/11/01	8*	1,810	2,142	427
04/18/01	34*	2,176	1,736	225
04/25/01	29*	2,286**	1,652	48
05/02/01	109*	1,502*	1,285	28
YTD 2001	4,593*	28,964	43,835	12,688
YTD 2000	15,381	37,369	55,451	6,665
01/05/94	16	85	237	1,394
01/12/94	3	138	221	2,156
01/19/94				



## Barge Movements - Locks 27



Barge Grain Movements for week ending 4/28/01										
	Corn	<b>Wht</b> 1,00	Sybn 0 Tons	Total						
Mississippi River										
Rock Island, IL (L15)	0	0	0	0						
Winfield, MO (L25)	55	0	3	58						
Alton, IL (L26)	384	5	37	443						
Granite City, IL (L27)	360	15	37	429						
Illinois River (L8)	257	5	31	303						
Ohio (L52)	56	2	26	102						
Arkansas (L1)	0	14	7	22						
2001 YTD	8,539	644	3,538	13,499						
2000 YTD	9,794	584	3,161	14,189						
Total 2000	33,482	2,518	10,327	48,247						
Total 1999	36,711	2,883	9,771	51,887						

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers; n/a=not available

<sup>(\*)</sup> Incomplete Data

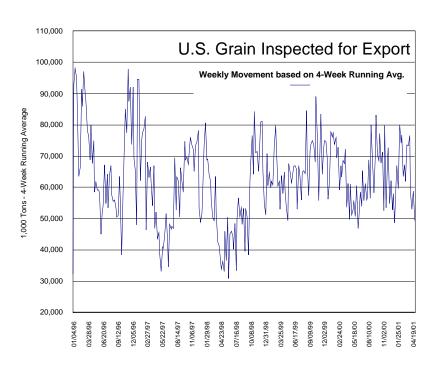
<sup>(\*\*)</sup> Revised Data

U.S. Export Balances (1,000 Metric Tons)

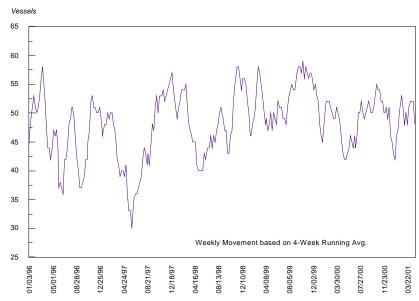
				Wheat			Corn	Soybean	<u>Total</u>
H I IF (C V	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Year									
04/26/01	934	579	810	539	157	3,019	5,171	2,229	10,419
This Week Year Ago	844	520	996	654	327	3,341	7,106	2,057	12,504
Cumulative Exports-Crop Year									
00/01 YTD	8,510	4,158	5,208	4,671	1,023	23,570	30,510	23,145	77,225
99/00 YTD	9,849	3,870	5,147	3,506	825	23,198	32,624	17,713	73,535
97/98 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
96/97 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

Source: Foreign Agricultural Service YTD-Year-to-Date (www.fas.usda.gov) Crop Year: Wheat=5/31-6/01, Corn & Soybeans=9/01-8/31

Select U.S. Port Regions - Grain Inspections for Export - 1,000 Metric Tons										
	:	Pacific R	cific Region		Mississippi Gulf			Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean	
05/03/01	250	61	0	166	634	76	97	0	9	
2000 YTD	3,502	1,694	1,173	1,956	10,958	7,038	1,932	164	731	
1999 YTD *	3,103	2,852	635	2,142	11,363	7,295	1,974	110	717	
% of Last Year	32%	39%	180%	39%	35%	47%	27%	29%	52%	
1998 Total	10,838	4,373	651	5,048	31,330	14,917	7,270	562	1,392	
Source: Federal Grain In	spection Service	YTD-Yea	ır-to-Date							



Select Canadian Ports - Export Inspections 1,000 Metric Tons, Crop Year										
	Wheat	Durum	Barley							
Week Ended: 4/12/03	l									
Vancouver	4,041	349	936							
Prince Rupert	1,502		0							
Prairie Direct	896	226	331							
Thunder Bay	490	171	36							
St. Lawrence	1,827	1,410	25							
2000 YTD Exports	8,756	2,156	1,328							
1999 YTD Exports	10,154	2,406	1,174							
% of Last Year	86%	90%	113%							
Source: Canadian Grains C	commission									
YTD-Year-to-Date	Crop Year 8/1-7/31									

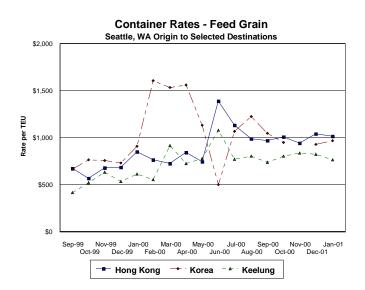


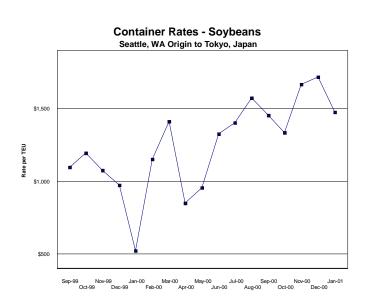
Gulf Region Vessels Loaded - Past 7 Days-

	Gulf			Pacific Northwest		Vancouver, B.C.		
	<u>In Port</u>	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded Due Next 7-Days 10-Days	<u>In Port</u>	Loaded <u>7-Days</u>	Due Next 10-Days
04/26/01	18	40	46	8		16	9	0
05/03/01	25	42	46	8		16	8	3
1999 Range	(1447)	(3965)	(3480)	(618)		(220)	(215)	(09)
1998 Range	(1962)	(3464)	(4093)			(119)	(314)	(010)
1999 Avg	32	52	65			9	9	3
1998 Avg	40	48	61			10	9	3
1997 Avg	33	45	58					

### **Container Ocean Freight Rates**

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share Source: Transportation & Marketing/AMS/USDA



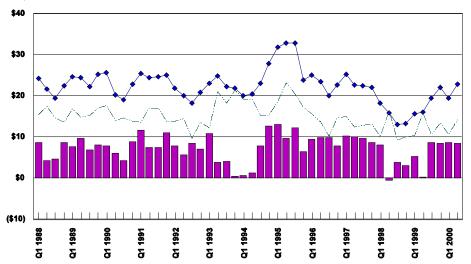


- Rate - Gulf to Japan

---- Rate - PNW to Japan

Spread - Gulf vs. PNW to Japan

#### **US\$/Metric Ton**



Quarterly Ocean Freight Rates

## **Quarterly Ocean Freight Rates**

Average Rates & Percentage Changes, U.S. Dollars/Metric Ton - Basis

	<u> </u>	0 /					
	2001 1 <sup>st</sup> Qtr	2000 1 <sup>st</sup> Qtr	% <u>Change</u>		2001 1 <sup>st</sup> Qtr	2000 1 <sup>st</sup> Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$21.70	\$21.15	3%	Japan	\$16.36	\$19.93	-18%
Mexico		\$14.39		Red Sea/ Arabian Sea		\$21.38	
Venezuela	\$13.53	\$11.29	20%				
N. Europe	\$15.19	\$14.25	7%				
N. Africa	\$26.25	\$18.40	43%	Argentina to			
				N. Europe	\$16.47	\$17.67	-7%
				Japan	\$30.51	\$27.23	12%

Source: Transportation & Marketing/AMS/USDA; (\*) rates shown are for metric ton (2,204.62 lbs.=one metric ton)

Ocean Freight Rates (Select Locations) - week ending 4/28/01							
Export Region	Import Region	Volume Loaded (Tons)	Freight Rate (\$Ton)				
Gulf	Venezuela	Wheat/Corn	Apr.21/27	24,960	\$15.00		
Gulf	Panama/Nicaragua	Corn /Meals/Rice	Apr.22/30	35,000	\$19.75		
River Plate	Vietnam	Grains	May 10/15	25,000	\$33.50		
Germany	Algeria	Wheat	Prompt	25,000	\$15.00		
Source: Maritime Researc	ch Inc.; rates shown are for long ton	(2.240 lbs.=one long ton), F.	O.B., except where other	erwise indicated:			

Source: Maritime Research Inc.; rates shown are for long ton (2,240 lbs.=one long ton), F.O.B., except where otherwise indicated; op=option